



Calling all experienced Cookie Sellers!

Do you remember selling your first package of cookies? Cadettes, Seniors, and Ambassadors are invited to become a superhero to first time cookie sellers! Share what you know and earn service leadership hours too!

Help new cookie sellers develop skills and confidence

Lead activities at Cookie University

Receive training that includes lots of fun games and activity ideas



10 hours of Cookie Captain volunteer service earns: Cookie Captain patch or year rocker, annual Cookie Entrepreneur Family Pin, and certificate.

Cookie Captains who complete 15+ service hours, lead a station at Cookie University, support a Cookie Booth for an ASLP troop*, and sell 300+ cookies will be invited to the Cookie CEO event scheduled for May 2026.

*After School Leadership Program (ASLP) Troops are council-led troops on all islands. The council cookie team can connect you directly with an ASLP Troop in your area.



Mark your calendars!

Saturday 12/13 10am-12pm: Oahu in-person training at the Oahu Council Office

Wednesday 12/10 4:30-5:30pm: Virtual Training

Questions?

Contact your Council Cookie Team at cookies@gshawaii.org



Cookie Captain Job Description

The Cookie Captain Program provides service-oriented Cadettes, Seniors, and Ambassadors the opportunity to mentor younger Girl Scouts and/or first-time Cookie sellers in the art of selling Girl Scout Cookies.



Cookie Captains will learn how to hone their leadership skills to teach younger Girl Scouts about the 5 skills of selling cookies: Goal Setting, Decision Making, Money Management, People Skills, and Business Ethics.

Cookie Captains receive a Cookie Toolkit and learn to use technology to create marketing tools, brainstorm innovative ways to teach cookie selling skills

To Be A Cookie Captain, A Girl Must:

- Be a Girl Scout!** Be a Girl Cadette, Senior or Ambassador registered with Girl Scouts of Hawai'i
- Be a seller!** Have a basic understanding of the Girl Scouts of Hawai'i Cookie Program and have participated in a Cookie Sale.
- Be positive!** Have an enthusiastic, positive attitude and be ready to have FUN!
- Be prepared!** Complete Cookie Captain Training to learn to mentor! Ask a mentor for help! Have completed at least one LIA award before the end of the current Cookie season.
- Be a mentor!** Mentor a troop through the Cookie Program. This should include helping a troop leader with training the girls and/or participate in an in-person or virtual booth sale with them.
- Be a volunteer!** Help at Council or Service Unit cookie events.
- Be accountable!** Log all hours spent mentoring and volunteering at Cookie Events. Turn in your hours log at the end of the program.
- Be a leader!** As a returning Cookie Captain, you can help others plan cookie events and help train the new Cookie Captains.