



Calling all experienced Girl Scout Cookie Sellers to become a Cookie Captain!



Do you remember selling your first package of cookies?
Cadettes, Seniors, and Ambassadors are invited to become a superhero to first time cookie sellers! Share what you know and earn service leadership hours too!

- Help new cookie sellers develop skills and confidence
- Show the ropes to troop leaders
- Lead activities at Cookie University
- Receive training that includes lots of fun games and activities
- Learn more about managing cookie inventory
- Support Girl Scouts at a booth

What you earn, in additional to life skills!

Volunteer Hours	Additional Requirements	Reward
< 10 hours	Apply to program & attend training	Cookie Captain T-shirt
10 hours	Attend Troop meeting & Support a Booth	Patch or Rocker, Cookie Family Entrepreneur pin, Cookie Certificate
15 hours	Sell 330+ packages, AND complete two of the following: • Lead a Cookie University session • Support 2 Buffer Shifts (Oahu only) • Assist an ASLP Booth	Attend the CEO Event in May, + receive additional items listed above

- Cookie Captains must submit the Service Hours form by the designated deadline to be eligible and complete online form (sent toward end of season)
- After School Leadership Program (ASLP) Troops are council-led troops on all islands. The council cookie team can connect you directly with an ASLP Troop.
- Questions? Contact your Council Cookie Team at cookies@gshawaii.org



Cookie Captain Job Description

The **Cookie Captain Program** provides service-oriented Cadettes, Seniors, and Ambassadors the opportunity to mentor younger Girl Scouts and/or first-time Cookie sellers in the art of selling Girl Scout Cookies. As a Cookie Captain, you can impact the Girl Scout Community by sharing your cookie experiences with younger Girl Scouts. At Cookie Captain training, you will learn how to hone the leadership skills that are already inside of you and teach younger Girl Scouts about the 5 skills of Selling Cookies: Goal Setting, Decision Making, Money Management, People Skills and Business Ethics. You will learn to use technology to create marketing tools, brainstorm fun ways of teaching other Girl Scouts cookie selling skills and receive a Cookie Toolkit to help you with your work. You will also learn about cookie-related service opportunities that you can attend throughout the Cookie Season and how to log hours toward your Cookie Captain completion.

To Be A Cookie Captain, A Girl Must:

- Be a Girl Scout!** Be a Girl Cadette, Senior or Ambassador registered with Girl Scouts of Hawai'i
- Be a seller!** Have a basic understanding of the Girl Scouts of Hawai'i Cookie Program and have participated in a Cookie Sale.
- Be positive!** Have an enthusiastic, positive attitude and be ready to have FUN!
- Be prepared!** Complete Cookie Captain Training to learn to mentor! Ask a mentor for help! Have completed at least one LIA award before the end of the current Cookie season.
- Be a mentor!** Mentor a troop through the Cookie Program. This should include helping a troop leader with training the girls and/or participate in an in-person or virtual booth sale with them.
- Be a volunteer!** Help at Council or Service Unit cookie events.
- Be accountable!** Log all hours spent mentoring and volunteering at Cookie Events. Turn in your hours log at the end of the program.
- Be a leader!** As a returning Cookie Captain, you can help others plan cookie events and help train the new Cookie Captains.