

girl scouts
of hawai`i

COOKIE CAPTAIN

Are **YOU**
experienced selling
Girl Scout Cookies®?

Become a Cookie Captain. 

Remember how hard it was to ask that first cookie customer? Become a superhero to some Girl Scout Daisies and Brownies who are selling cookies for the first time. Share what you know—and earn service leadership hours, too!

- Help new cookie sellers develop skills and confidence.
- Show the ropes to troop leaders.
- Lead activities at a cookie rally.
- Receive training that includes lots of fun game and activity ideas.

Mark your calendars!

Cookie Captain Training is on Saturday, November 20, 2021! More details to follow.

Interested in signing up? Contact your Council Cookie Team at: cookies@gshawaii.org or 675-5536.





Cookie Captain Job Description

The **Cookie Captain Program** provides service-oriented Cadettes, Seniors, and Ambassadors the opportunity to mentor younger Girl Scouts and/or first-time Cookie sellers in the art of selling Girl Scout Cookies. As a Cookie Captain, you can impact the Girl Scout Community by sharing your cookie experiences with younger girls. At Cookie Captain training, you will learn how to hone the leadership skills that are already inside of you and teach younger Girl Scouts about the 5 skills of Selling Cookies: Goal Setting, Decision Making, Money Management, People Skills and Business Ethics. You will learn to use technology to create marketing tools, brainstorm fun ways of teaching other Girl Scouts cookie selling skills and receive a Cookie Toolkit to help you with your work. You will also learn about cookie-related service opportunities that you can attend throughout the Cookie Season and how to log hours toward your Cookie Captain completion.

To Be A Cookie Captain, A Girl Must:

- Be a Girl Scout!** Be a Girl Cadette, Senior or Ambassador registered with Girl Scouts of Hawai'i.
- Be a seller!** Have a basic understanding of the Girl Scouts of Hawai'i Cookie Program and have participated in a Cookie Sale.
- Be positive!** Have an enthusiastic, positive attitude and be ready to have FUN!
- Be prepared!** Complete Cookie Captain Training to learn to mentor! Ask a mentor for help! Have completed at least one LIA award before the end of the current Cookie season.
- Be a mentor!** Mentor a troop through the Cookie Program. This should include helping a troop leader with training the girls and/or participate in an in-person or virtual booth sale with them.
- Be a volunteer!** Help at Council or Service Unite cookie events.
- Be accountable!** Log all hours spent mentoring and volunteering at Cookie Events. Turn in your hours log at the end of the program.
- Be rewarded!** Log 10 cookie related service and mentoring hours and you will earn the Cookie Captain patch/year rocker, Certificate of Completion and Cookie Entrepreneur Family Pin for your year/program level.
- Be a leader!** As a returning Cookie Captain you can help others plan cookie events and help train the new Cookie Captains.